

روزوود جدة
ROSEWOOD
JEDDAH

Omar Alesaie
Corporate Director
Holy Makkah Municipality
Makkah
566613355
oe88@live.com

January 17th 2016

CORPORATE RATES AGREEMENT – 2016

Dear Mr. Omar Alesaie,

We are delighted to extend and attach the Corporate Rates Agreement for individual travelers through 2016. To have access to these privileged rates, please advise all bookers to make an advance booking and quote the company name.

Please have a copy of this agreement signed and returned to us indicating your acceptance of the corporate rate agreement.

Mr. Omar Alesaie, thank you once again for selecting Rosewood Jeddah as your hotel of choice in Jeddah.

We look forward to our continued partnership and to welcoming your distinguished guests to Rosewood Jeddah in the near future.

Yours Sincerely,



Tarek Kawas
Sales Executive

**ROSEWOOD HOTELS & RESORTS®
CORPORATE ACCOMMODATION AGREEMENT**

INTRODUCTION

This agreement is made between Rosewood Jeddah, hereinafter refers to as (the Hotel) and Holy Makkah Municipality, hereinafter refers to as (the Client). Whereas, the hotel is willing to accommodate the Client's employees, associates and guests over an agreeable period of time. However, this agreement is subject to the following terms & conditions, all of which are expressly accepted by both parties.

ACCOMODATION:

The Hotel will provide accommodation arrangement to the Client as follows:

ROOM TYPE		Rack Rate		Corporate Rate	
		Single	Double	Single	Double
Superior Room	City View	1,993	1,993	1200	1375
Deluxe Room	Partial Sea View	1,993	1,993	1260	1435
Executive Room	Partial Sea View	1,993	1,993	1375	1550
Amwaj Room	City View	1,993	1,993	1375	1550
Louloua Room	Sea View	1,993	1,993	1550	1725
Danah Room	Direct Sea View	1,993	1,993	1850	1993
Executive Suite	Direct Sea View	5500		3700	
Rosewood Suite	Direct Sea View	7000		4700	

- Above-mentioned rates are in Saudi Riyal per room per night.

VALIDITY:

This agreement is valid from January 17th, 2016 until December 31st, 2016 except from June 1st until September 30th, 2016. However, you may book your room at best available rates.

BENEFITS:

- International Buffet breakfast at Habsburg restaurant.
- Access to health club and outdoor swimming pool.
- Complimentary standard internet access.
- 24-hour personal butler service for all rooms and suites.
- Personal CCTV for all accommodation entrances.
- Touch-screen control for lighting, curtains, temperature and butler service.
- Choice of tea or coffee with butler's personal wake-up call.
- Daily shoe valet.
- Fresh fruit and flowers.
- National newspapers and magazines.
- Complimentary one set of garment pressing upon arrival.

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GENERAL:

- This agreement supersedes any previous agreements.
- **Corporate rates disclosed herein are based on a minimum production of 50 room nights per year. Production will be reviewed every three months for which the corporate rate may possibly be adjusted accordingly.**
- All rates disclosed herein are quoted in Saudi Riyals and non-commissionable.
- Rates disclosed herein are subject to the rooms' type availability, the next available room rate will be considered in case required room type is not available.
- In case of upgrade, the room will not be entitled for the extra exclusive benefits of the upgraded rooms
- Unless a guarantee is provided, all bookings will be released (cancelled) by 24 hours.
- The Hotel reserves the right to terminate this agreement or adjust the room rate extended at any time.
- A separate agreement shall be arranged for more than 10 rooms considering as a group.
- This corporate agreement will be applied to the company employees and individuals traveling on your behalf by providing reservations prior to the arrival.
- All information and rates contained in this contract is private and confidential and shall not be disclosed to third parties.

RESERVATION POLICY:

Reservation requests must be received in writing. However, reservation will only be valid after the hotel issues a booking confirmation. Shall the Client reserve room(s) via a credit letter or credit card and guest(s) didn't show-up, no-show policy will be applied and therefore the Client will be responsible for the charge(s).

MODE OF PAYMENT:

Full amount should be settled prior to guest's check-in unless the credit facility is valid with the Hotel.

CHECK-IN, CHECK-OUT & EARLY DAPARTURE POLICY:

- Check-in time is 1500 hrs and check-out time is 1300 hrs.
- Early check-in request will be considered at 50% of the stipulated room rate.
- Late check-out until 1800 hrs will be considered at 50% of the stipulated room rate and will be considered at a full night charge of the stipulated room rate after this time.
- Both early check-in and late check-out are subject to the Hotel's availability.
- In order to guarantee early check-in, this must be stated on the reservation form and a one full night's charge will apply.
- Indicate the approximate arrival time for each booking.
- Guests departing before their booked check-out date will be charged for the remaining nights of the original confirmation.

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CANCELLATION & NO-SHOW:

The hotel has a firm cancellation policy of 24 hours prior to guest(s) arrival. Cancellation requests should be received in writing to Jeddah.reservations@rosewoodhotels.com and will only be valid if the Hotel issues a cancellation number. Late cancellation requests or no-shows will be penalized with one night charge at the booked rate.

CHILDREN AND EXTRA BED POLICY:

- One child under 12 years stays free of charge when using existing beds.
- One older child or adult is charged SAR 175 per person per night in an extra bed.
- One child under 3 years stays free of charge in a child's cot/crib.
- The maximum number of extra beds/children's cots permitted in a room is one.
- Any type of extra bed or child's cot/crib is upon request and needs to be confirmed by management.
- Supplements are not calculated automatically in the total costs and will have to be paid for separately during your stay.

AIRPORT PICKUP AND DROP-OFF:

Airport transfers can be arranged at the rate of SR 195.00 per car (Each way – maximum of three guests). This rate is subject to change without prior notice.

PROMOTIONAL MATERIALS:

Any Promotional Materials such as posters, brochures and banners, etc. to be placed by the Client anywhere in the Hotel's premises must have prior approval from the Hotel Management.

Once again thank you for giving us the opportunity to be of service to your esteemed guests. If you have questions or need further information please do not hesitate to contact us anytime. Assuring you of our best services at all times and we look forward to hosting your guest.

Both parties duly execute this agreement by signing and stamping herein.

On Behalf of Rosewood Jeddah	On Behalf of Holy Makkah Municipality
Tarek Kawas	Omar Aiesale
Sales Executive	Partnership Director
	 Signature and Stamp
17 January 2016	Date: 17 January 2016