



Preferred Rates 2016
Swissôtel Makkah

Low Season (Bed & Breakfast)
 From 14 Oct 2015 Till 21 Oct 2015 From 01 MuHarram 1437 II 08 MuHarram 1437
 From 25 Oct 2015 Till 18 Nov 2015 From 12 MuHarram 1437 II 06 Safar 1437
 From 24 Apr 2016 Till 03 May 2016 From 17 Rajab 1437 II 26 Rajab 1437
 From 07 May 2016 Till 24 May 2016 From 30 Rajab 1437 II 17 Sha' baan 1437

Room Type	Weekend (Thu, Fri)				Weekday (Sat, Sun, Mon, Tue & Wed)			
	SUPP	SGL/DBL	TPL	QUAD	SUPP	SGL/DBL	TPL	QUAD
Classic room City		531	631			468	568	
Classic room Haram	75	606	706		75	543	643	
Classic room Kaaba	150	681	781		150	618	718	
Junior suite city		797	897	997		701	801	901
Junior suite Haram view		909	1,009	1,109		814	914	1,014
Junior suite Kaaba		1,022	1,122	1,222		926	1,026	1,126

Medium Season (Bed & Breakfast)
 From 22 Oct 2015 Till 24 Oct 2015 From 09 MuHarram 1437 II 11 MuHarram 1437
 From 06 Feb 2016 Till 24 Feb 2016 From 27 Raby' al-THaany 1437 II 15 Jumaada al-awal 1437
 From 01 Mar 2016 Till 08 Mar 2016 From 21 Jumaada al-awal 1437 II 28 Jumaada al-awal 1437
 From 19 Mar 2016 Till 23 Mar 2016 From 10 Jumaada al-THaany 1437 II 14 Jumaada al-THaany 1437
 From 09 Apr 2016 Till 23 Apr 2016 From 02 Rajab 1437 II 16 Rajab 1437
 From 04 May 2016 Till 06 May 2016 From 27 Rajab 1437 II 29 Rajab 1437
 From 25 May 2016 Till 05 Jun 2016 From 18 Sha' baan 1437 II 29 Sha' baan 1437

Room Type	Weekend (Thu, Fri)				Weekday (Sat, Sun, Mon, Tue & Wed)			
	SUPP	SGL/DBL	TPL	QUAD	SUPP	SGL/DBL	TPL	QUAD
Classic room city		850	1,050			723	923	
Classic room Haram	100	950	1,150		100	823	1,023	
Classic room Kaaba	200	1,050	1,250		200	923	1,123	
Junior suite city		1,275	1,475	1,675		1,084	1,284	1,484
Junior suite Haram view		1,425	1,625	1,825		1,234	1,434	1,634
Junior suite Kaaba		1,575	1,775	1,975		1,384	1,584	1,784

Shoulder Season (Bed & Breakfast)
 From 19 Nov 2015 Till 05 Feb 2016 From 07 Safar 1437 II 26 Raby' al-THaany 1437
 From 25 Feb 2016 Till 29 Feb 2016 From 16 Jumaada al-awal 1437 II 20 Jumaada al-awal 1437
 From 09 Mar 2016 Till 18 Mar 2016 From 29 Jumaada al-awal 1437 II 09 Jumaada al-THaany 1437
 From 24 Mar 2016 Till 08 Apr 2016 From 15 Jumaada al-THaany 1437 II 01 Rajab 1437

Room Type	Weekend (Thu, Fri)				Weekday (Sat, Sun, Mon, Tue & Wed)			
	SUPP	SGL/DBL	TPL	QUAD	SUPP	SGL/DBL	TPL	QUAD
Classic room city		999	1,199			829	1,029	
Classic room Haram	100	1,099	1,299		100	929	1,129	
Classic room Kaaba	200	1,199	1,399		200	1,029	1,229	
Junior suite city		1,498	1,698	1,898		1,243	1,443	1,643
Junior suite Haram view		1,648	1,848	2,048		1,393	1,593	1,793
Junior suite Kaaba		1,798	1,998	2,198		1,543	1,743	1,943

King Abdul Aziz Endowment, Abraj Al Bait Complex Makkah P.O. Box 762 Makkah 21655 Kingdom of Saudi Arabia
 Tel: + 966 2 571 7777 Fax: + 966 12 571 7743 | Website: www.swisotel.com/makkah | www.fairmont.com/makkah | www.raffles.com/makkah



Number: +966 2 571 7743(Direct sales fax) | Toll Free: Saudi Arabia: 8008971

a. Accommodation

- Panoramic Kaaba View, Haram View and City View.
- High speed internet access FREE.
- Newspapers Arabic or English.
- Complimentary fruit basket.
- Large working desk and Safe box.
- Iron and ironing board.
- Tea and Coffee making facilities.

b. Meal Rates

- Buffet breakfast SAR. 90 /-.
- Buffet lunch or dinner SAR. 150 /-.
- Iftar SAR. 300 /-.
- Sohour SAR. 280 /-.
- During hajj buffet breakfast SAR. 90 /- , lunch & dinner buffet SAR. 300 /- per person.
- Day delegate package rates (1 coffee breaks + lunch or dinner will be SAR. 250 /- per person).

c. Airport Transfers

The hotel is pleased to offer luxury private hotel limousine to / from King Abdulaziz International Airport Jeddah cost would start from SAR. 440 /- (one way). Rates will apply for both airports.

A. Following points apply for three hotels:

Midweek : Saturday, Sunday, Monday & Tuesday
Weekend : Thursday, Friday & Saturday

- All rates are in Saudi Riyals.
- Above rates are inclusive of breakfast and net rate.
- Extra person supplement SAR. 300/- Night inclusive of breakfast and net rate.
- Children up to 6 years old free rooms and meals – Children from 7 to 12 years old free room and 50% of meals, with a maximum of 2 children sharing parents' room.
- Rates are net and non-commissionable.
- These rates are applicable during **Low, Medium and Shoulder seasons only.**
- **These rates will be applicable for group and individual booking as well.**
- **Any promotional rates are less than these corporate rates, promotional rates will be applied.**

B. Room Night Production:

Room rates summarized in the attached document offer exceptional savings from our regular guestroom rates. These special rates are contingent upon our hotels as a preferred hotel in Makkah by **KAHRA – Qatar General Electricity & Water Corporation** is based on a minimum of 200 room nights to be produced per yearly. Production results will be measured on a quarterly basis and changes in offered rates and conditions may occur accordingly. Should, after six months, the room night production be less than 20% of the annual goal, the management reserves the right to reassess and/or cancel the contract accordingly.

C. Guarantee Policy:

- All reservations must be guaranteed to the traveler's credit card.

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- Reservations during peak periods are subject to a deposit policy. The hotel will advise details of the same at the time of booking.

D. Cancellation Policy:

(a). Shoulder and Medium Season

- Cancellations to be communicated through a written form.
- Any cancellations prior to 30 days of guest arrival will be 100% refundable.
- Cancellation prior to 15 days of guest arrival 50% from the total amount will be deducted from the total revenue.
- Cancellation after 15 days of guest arrival 100% will be deducted from the payment.

(b). Low Season

- Room reservation can be cancelled 24 hours prior to arrival; otherwise, 1 night will be charged as no show.

E. Arrival and Departure:

The standard check-in time is after 15:00 hrs and the standard check-out time is before 12:00 hrs. Early check-in should be reserved from the previous night. Late check-outs should be reserved including the following night.

F. Billing:

There should be a valid written document on a company letter head stating all related details of the guest or guests and the payment method.

All extras which are to be allocated from the individual will be settled prior to check out with credit card or cash. The delegate is required to provide a credit card guarantee upon check in.

Company guarantees the room nights blocked against No-shows and Cancellations and any pending incidental charges.

Should any company wish to have the credit facilities, our corporate standard credit application form to be completed and all documents to be attached as indicated in the form then submit to our Accounting Department for reference check and approval, this process will take same timeframe as highlighted in the credit form and should be strictly followed.

Bank Account Details

Makkah Clock Royal Tower a Fairmont Hotel

Bank Name: SAUDI BRITISH BANK "SABB"
Account Name: AL BURJ INTERNATIONAL CO FOR HOTELS
MANAGEMENT
Account Number: 021-664966-003
IBAN: SA 8445 00 00 00 021 66 49 66 003
Swift Code: SABBSARI
Bank Address: JEDDAH, SAUDI ARABIA – Main branch

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Raffles Makkah Palace

Bank name: SAUDI BRITISH BANK "SABB"
Account name: AL BURJ INTERNATIONAL COMPANY FOR REAL ESTATE INVESTMENT
Account number: 262 - 126626 - 002
IBAN: SA81 45000000 262126626002
Swift Code: SABBSARI
Bank Address: JEDDAH MAIN BRANCH - KING ABDULLAH ROAD

Swissôtel Makkah

Bank Name: ALINMA BANK
Account Name: ABRAG SARA CO.
Account Number: 68 2000 68888 000
IBAN: SA73 0500 0068 2000 6888 8000
Swift Code: INMASARI
Bank Address: AL REHAB-JEDDAH, SAUDI ARABIA

G. Contract Validity:

This contract is valid until 31st October 2016 excluding Ramadan and Hajj periods.

H. Conditions of acceptance:

This Letter of Agreement is to be sent to the hotel within 72 hours of working days. We would appreciate your approval prior to this day in order to confirm the agreement. This is LRA contract.

As the authorized representative of the company, your signature on the original proposal will confirm your agreement with the arrangements outlined. This arrangement is binding once signed copy is returned to us.

Sincerely,

Nezar Talal Talaqi
Group Sales Manager - Corporate
Makkah Clock Royal Tower, A Fairmont Hotel
Raffles Makkah Palace
Swissôtel Makkah

Name: Omar Abdulaziz Alesayi
Position: Director of Partnerships
Company Name: Holy makkah municipality
Company Seal: -----

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سويس أوتيل
swissôtel MAKKAH

فندق ساعة مكة
MAKKAH CLOCK ROYAL TOWER
A FAIRMONT HOTEL

